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Omni's Family of Gloves

- 111 Series Latex Powdered Examination Gloves
- 112 Series Latex Powder Free Examination Gloves
- 113 Series Latex Powder Free Examination Gloves
- 202 Series "Lite Touch" Nitrile Examination Gloves
- 212 Series Nitrile Examination Gloves For EMS & Chemotherapy
- 311 Series Powdered Vinyl Examination Gloves
- 312 Series Powder Free Vinyl Examination Gloves
- 361 Series Powdered NSF Food Service Vinyl Gloves
- 362 Series Powder Free NSF Food Service vinyl Gloves
- 412 Series Powder Free Stretch Vinyl Examination Gloves
- 131 Series Powdered Latex Surgeons Gloves
- 132 Series Powder Free Latex Surgeons Gloves

GLOVE LINES

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Please send your staff
e-mail addresses to
News@OmniGloves.com
and we will send them
our next issue.



Logistically Speaking

Can you believe ALL that has occurred in 2008? It almost seems unbelievable when you stop to think about it.

The glove business is certainly no exception. Of course, our business has always been a roller coaster, back since the mid-to-late 1980's to today.

Omni International LLC has weathered the "storm in 2008" (literally, after last week's New Hampshire ice storm) with flying colors in all our divisions. We have delivered beyond expectations according to you, our valuable distribution partners. And it hasn't been easy.

Jeph Fillion heads up our logistics unit and monitors all incoming containers, not only for our distribution centers, but also for our many, and we mean many, direct container purchasers. This is no small feat today, and will continue to be challenging in 2009.

We do ask our container buyers to order as early as possible. It is far easier to slow down a container than it is to speed it up.

Since we have so many new container customers, we want to share the following information.

- OmniTrust and OmniShield label containers should be considered as a 90 day lead time. However, we have been able to move this time up based on orders we have in the queue.
- Private label containers for existing customers should still count 90 days as well. If you are a

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regular customer, we will have your packaging material in house and that saves time.

- New Private Label customers should allow 120 days from placement of order. This primarily depends on how fast you respond to artwork approval.

Most importantly, make sure you prepare the right mix for your order (S,M,L, XL etc). Please err on the high side as you can always adjust your mix on your next order. And one last thing, don't wait too long to place your next container order. You never can tell when you'll get a spike that will affect your existing business. Wouldn't that be a neat thing to happen!

As we round the curve and hit the home stretch for 2008, Omni International's growing employee family would like to take this moment to say thank you. You, our appreciated distribution partners, have not only given us a record year, but have also shown strong loyalty in face of trying prices and logistics issues. We delivered, and so have you.

From all of us at Omni International, may you and your staff and families enjoy the blessings this season offers. We wish you a very happy holiday and more success than you can ever imagine in the new year and beyond.

Happy Holidays!

From all your friends at Omni International.