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Omni's Family of Gloves

- 111 Series Latex Powdered Examination Gloves
- 112 Series Latex Powder Free Examination Gloves
- 113 Series Latex Powder Free Examination Gloves
- 202 Series "Lite Touch" Nitrile Examination Gloves
- 212 Series Nitrile Examination Gloves For EMS & Chemotherapy
- 311 Series Powdered Vinyl Examination Gloves
- 312 Series Powder Free Vinyl Examination Gloves
- 361 Series Powdered NSF Food Service Vinyl Gloves
- 362 Series Powder Free NSF Food Service vinyl Gloves
- 412 Series Powder Free Stretch Vinyl Examination Gloves
- 131 Series Powdered Latex Surgeons Gloves
- 132 Series Powder Free Latex Surgeons Gloves

GLOVE LINES

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e-mail addresses to
News@OmniGloves.com
and we will send them
our next issue.



Trying to make Sense of the Glove Market

In January, Omni International LLC prepared "Medical Vinyl Gloves Market Outlook for 2008". This document provided a brief summary of the economic factors and policy changes in 2007 and how they will impact the glove business this year. This communication has been transmitted to many Omni customers in the past few months.

Everything seemed in perspective. However, as petroleum pricing continues to rise, a possible glove shortage may exist and the demand might be greater than the available supply.

The vinyl glove market is proving unpredictable. Therefore, Omni has produced a new "white paper" titled "[Market Outlook for 2008—An Assessment of Quarter 1 and Quarter 2 and future Things to Come](#)".

Some of the topics covered in this update include:

- Review of Market Developments in Q1 and Q2
- Where is the market Heading?
- Oil prices and the US Dollar
- Latex Glove Production Costs
- Tougher Chinese EPA Rules
- Air pollution during the Olympics
- Higher Foreign land taxes
- Strict Credit and Bank Controls
- Reduction in tax rebates

(continued in next column)

When it comes to Medical and Food Service Gloves, Omni is well connected. They maintain extremely strong ties with the same glove manufacturers they have partnered with for years. Omni does not shift plants due to prices! They maintain relationships which will assure committed Omni customers of reliable delivery.

Please read this vital information developed by Omni and their manufacturing partners! It is very significant and timely to your business. More importantly, it offers your sales and marketing staffs critical information. This can then be communicated to your customers - giving them a "heads-up" regarding these almost continual price increases.

For your copy, just e-mail us to News@OmniGloves.com and we'll send a copy your way. Thanks for your understanding.

YOU CAN COUNT ON OMNI

You know us as a very open, communicating, supplier of Latex, Nitrile and Vinyl Gloves. We lead the glove market in communicating the "facts" relating to gloves and will always share the good, the bad and the ugly.

Omni has abundant inventories in latex, nitrile, and vinyl and will only accept new business while protecting existing inventories for established customers. We want to be YOUR Glove Source. Please call us with questions or for assistance and we'll provide answers at 888-999-6664.

Thank You for reading **GLOVE LINES**.