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## *Omni's Family of Gloves*

- 111 Series Latex Powdered Examination Gloves
- 112 Series Latex Powder Free Examination Gloves
- 113 Series Latex Powder Free Examination Gloves
- 202 Series "Lite Touch" Nitrile Examination Gloves
- 212 Series Nitrile Examination Gloves For EMS & Chemotherapy
- 311 Series Powdered Vinyl Examination Gloves
- 312 Series Powder Free Vinyl Examination Gloves
- 361 Series Powdered NSF Food Service Vinyl Gloves
- 362 Series Powder Free NSF Food Service vinyl Gloves
- 412 Series Powder Free Stretch Vinyl Examination Gloves
- 131 Series Powdered Latex Surgeons Gloves
- 132 Series Powder Free Latex Surgeons Gloves

## **GLOVE LINES**

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e-mail addresses to  
[News@OmniGloves.com](mailto:News@OmniGloves.com)  
and we will send them  
our next issue.



### Welcome Aboard

Omni International LLC is pleased to announce the addition of Ron Fleitz as Vice President of Sales and Marketing. Ron's duties will center on corporate accounts, as well as development of select territories in all markets for Omni.

Ron has actually been with us, through his company, Fleitz Marketing Associates (FMA), for the last 2 1/2 years. He has assisted us in channel development and various sales and marketing duties. FMA created a monthly "motivational" communication called **RADIO flier** which has been read by thousands. Ron will continue writing and distributing **RADIO flier** as Omni has requested. If you do not receive it, reply to this e-mail and ask for a sample copy.

Fleitz's health care distribution career started back in the early 70's with the Max Wochoer & Son Company in Cincinnati. Max Wochoer was founded in 1837 and was one of the first medical supply distributors. They also manufactured surgical instruments. He has worked in every phase of the distributor beginning as a truck driver and working his way to VP of Sales for Max Wochoer in his 16 years with them.

He left Cincinnati to become National Sales Manager of CIDA (Central Independent Dealers Association—Overland Park, KS) in 1987.

Two years later, Ron moved to Richmond, VA to head up all sales & marketing for The StarLine Dealers Association. In 1996, he became Managing Director of StarLine after its acquisition by Abco Dealers. Ron moved the StarLine headquarters to Nashville in 1998 and soon after Abco Dealers became

National Distribution & Contracting, Inc.(NDC). He developed StarLine University (which later became NDC University) assisting and training over 800 medical & dental distribution representatives. His departure to form FMA, took place in 2006.

Ron is extremely excited to be part of the Omni team. He has known Omni International's President, Ken Mosher, for many years of his career. Ken sold Ron the Tillotson Unisize gloves way back in his early Max Wochoer days....

Now it's on to developing new programs and opportunities, as well as furthering other projects to help our distribution partners promote Omni's **OmniTrust** and **OmniShield** Glove products to the respective industries.

To quote Ron,  
*"Omni has enjoyed a tremendous growth curve and track record over the last two years. It's a true testament to the hard work of Omni's great staff and their proactive approach to the glove business. Omni has strong distributor support and end-user customer acceptance. I am delighted to be a part of this exciting company and look forward to enhancing and developing strong relationships with our customers."*

Ron is eager to interact with you. His contact information is below. Please do not hesitate to communicate with him if he can assist you in any way. Welcome Aboard Ron!

Communicate with Ron via -  
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