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Omni International  
360 State Route 101  
Building 3,  
Bedford, NH 03110  
888-999-6664 Phone  
603-471-9374 Fax  
info@OMNIGloves.com  
news@OMNIGloves.com  
www.OMNIGloves.com

# GLOVE LINES

 *Omni  
International, LLC*  
Protecting People and Products™



## *Omni's Family of Gloves*

- 111 Series Latex Powdered Examination Gloves
- 113 Series Latex Powder Free Examination Gloves
- 202 Series "Lite Touch" Nitrile Examination Gloves
- 212 Series Nitrile Examination Gloves For EMS & Chemotherapy
- 312 Series Powder Free Vinyl Examination Gloves
- **NEW** 351 Series AMS Anti-Microbial Powdered Vinyl Food Service Gloves
- **NEW** 352 Series AMS Anti-Microbial Powder Free Vinyl Food Service Gloves
- 361 Series Powdered NSF Food Service Vinyl Gloves
- 362 Series Powder Free NSF Food Service Vinyl Gloves
- 412 Series Powder Free Stretch Vinyl Examination Gloves



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## Could Your Latex Customers be on the verge?

We sure don't want to see latex gloves evaporate. However, many Omni distributors are concerned—will their customers purchase latex gloves at higher prices?

Distributors are anxious about their inventory cost as well as the pricing that the customer pays today. As we have noticed, latex prices are in a state of turmoil. You haven't seen all of these adjustments as we have tried to keep pricing as stable as possible for you. However, with numerous, and at times, almost monthly adjustments needed - and in some cases, significant increases, we may have to make more adjustments than we care to on latex in the future.

So, when will it end? Or when will your customer say, "That's it, you have passed my glove price comfort zone."

That's the million dollar question... Omni International is very conscious of this dilemma and must face it with our distribution partners.

As you have seen with our non-medical AMS Anti-Microbial Gloves, OMNI is more than simply a supplier of gloves. We are also a technology company. Omni is constantly seeking and working to develop products that will be a step forward for your future.

It could be an exciting year for **Omni and You** as we seek alternatives for this dilemma. Look for more information in future GLOVE LINES issues as we develop further "Protecting People and Products".



As Omni International LLC enters our 11th year - we have thousands of new readers of Glove Lines. Please read the FYI below on Omni.

Omni International LLC, was established in 2000 to provide hand covering for the professional healthcare, dental and veterinary markets. In addition, Omni International markets AMS Anti-Microbial, NSF Certified Vinyl Food Service Gloves, non-medical and industrial gloves. Our gloves are sold to hospitals, nursing homes, physicians, dentists, restaurants, supermarkets and retail customers.

Our mission is to exceed our customers expectations and needs for product quality, value, service and innovation. We invest in people and technology to ensure we are leaders in customer support, efficient manufacturing and supply chain management. This philosophy has helped Omni be very successful in this volatile glove market.

Our customer base includes some of the most prestigious medical, dental, retail, food service, and Jan/San distribution companies in the industry. We are glad you are part of our distribution network.

**CALL OMNI ANYTIME -888-999-6664!**